

QUARTERLY FINANCIAL AND COMMON SHARE DATA

(unaudited — not covered by report of independent auditors)

(millions — except per share amounts)

Quarter	Operating Revenues ²	Net Income		Stock Price ¹				Dividends Per Share
		Per Share ³	Total	High	Low	Close	Rate of Return ⁴	
2003								
1	\$ 2,607.1	\$ 1.32	\$ 291.5	\$ 60.41	\$ 46.25	\$ 59.31		\$.025
2	2,785.4	1.29	286.3	76.38	59.66	73.10		.025
3	2,938.6	1.45	319.8	75.81	64.25	69.11		.025
4	3,051.7	1.63	357.8	84.68	69.11	83.59		.025
	<u>\$ 11,382.8</u>	<u>\$ 5.69</u>	<u>\$ 1,255.4</u>	<u>\$ 84.68</u>	<u>\$ 46.25</u>	<u>\$ 83.59</u>	<u>68.7%</u>	<u>\$.100</u>
2002								
1	\$ 1,975.3	\$.78	\$ 176.2	\$ 55.80	\$ 46.75	\$ 55.54		\$.023
2	2,144.8	.71	160.4	60.49	54.64	57.85		.023
3	2,325.7	.80	178.5	57.77	44.75	50.63		.025
4	2,472.0	.69	152.2	58.30	48.79	49.63		.025
	<u>\$ 8,917.8</u>	<u>\$ 2.99</u>	<u>\$ 667.3</u>	<u>\$ 60.49</u>	<u>\$ 44.75</u>	<u>\$ 49.63</u>	<u>(.1)%</u>	<u>\$.096</u>
2001								
1	\$ 1,678.8	\$.39	\$ 86.6	\$ 34.49	\$ 27.38	\$ 32.35		\$.023
2	1,761.7	.46	103.7	45.59	31.20	45.06		.023
3	1,839.7	.43	96.4	45.32	38.20	44.63		.023
4	1,906.3	.56	124.7	50.60	43.62	49.77		.023
	<u>\$ 7,186.5</u>	<u>\$ 1.83</u>	<u>\$ 411.4</u>	<u>\$ 50.60</u>	<u>\$ 27.38</u>	<u>\$ 49.77</u>	<u>44.1%</u>	<u>\$.093</u>

All per share amounts and stock prices were adjusted for the April 22, 2002, 3-for-1 stock split.

¹Prices as reported on the consolidated transaction reporting system. The Company's Common Shares are listed on the New York Stock Exchange.²Represents premiums earned plus service revenues.³Presented on a diluted basis. The sum may not equal the total because the average equivalent shares differ in the periods.⁴Represents annual rate of return, including quarterly dividend reinvestment.