



## Progressive Reports May 2015 Results

June 17, 2015



MAYFIELD VILLAGE, OHIO - June 17, 2015 -- The Progressive Corporation (NYSE:PGR) today reported the following results for May 2015:

| (millions, except per share amounts and ratios; unaudited)                                  | May<br>2015 | May<br>2014 | Change   |
|---|-------------|-------------|----------|
| Net premiums written  | \$1,581.4   | \$1,372.0   | 15 %     |
| Net premiums earned   | \$1,543.4   | \$1,387.6   | 11 %     |
| Net income available to Progressive   | \$ 79.4     | \$ 89.1     | (11) %   |
| Per share   | \$ 0.13     | \$ 0.15     | (10) %   |
| Total pretax net realized gains (losses) on securities<br>(including net impairment losses) | \$ 7.3      | \$ 7.7      | (5) %    |
| Combined ratio  | 94.3        | 92.7        | 1.6 pts. |
| Average diluted equivalent shares   | 589.3       | 595.3       | (1) %    |

We acquired a controlling interest in ARX Holding Corp. (ARX), parent company of American Strategic Insurance (ASI) and subsidiaries, on April 1, 2015. Therefore, our companywide results include the results of ARX and its subsidiaries, which are included in the "Property business" throughout the release. Periods prior to April 1, 2015, do not include ARX's results.

| (thousands; unaudited)   | May<br>2015 | May<br>2014 | Change |
|--------------------------|-------------|-------------|--------|
| <b>Policies in Force</b> |             |             |        |
| <b>Vehicles:</b>         |             |             |        |
| Agency - auto            | 4,759.3     | 4,882.5     | (3) %  |
| Direct - auto            | 4,724.4     | 4,404.8     | 7 %    |
| Total personal auto      | 9,483.7     | 9,287.3     | 2 %    |
| Total special lines      | 4,105.9     | 4,041.1     | 2 %    |
| Total Personal Lines     | 13,589.6    | 13,328.4    | 2 %    |
| Total Commercial Lines   | 534.0       | 514.6       | 4 %    |
| Property business        | 1,048.1     | --          | NM     |

NM = Not meaningful; Property business written by Progressive prior to April 2015 was negligible.

### **About Progressive**

The Progressive Group of Insurance Companies makes it easy to understand, buy and use [auto insurance](#). Progressive offers [choices](#) so consumers can reach it whenever, wherever and however it's most convenient-online at <http://www.progressive.com>, by phone at 1-800-PROGRESSIVE, on a mobile device or in-person with a local agent.

Progressive provides insurance for personal and commercial autos and trucks, motorcycles, boats, recreational vehicles, and homes. Home insurance is underwritten by select carriers, including its majority-owned subsidiary, American Strategic Insurance (ASI).

Progressive is the fourth largest auto insurer in the country; a leading seller of [motorcycle](#) and [commercial auto insurance](#); and through ASI, one of the top 20 homeowners carriers. Progressive also offers [car insurance online](#) in Australia at <http://www.progressiveonline.com.au>.

Founded in 1937, Progressive continues its long history of offering shopping tools and services that save customers time and money, like [Name Your Price®](#), [Snapshot®](#) and [Service Centers](#).

The Common Shares of The Progressive Corporation, the Mayfield Village, Ohio-based holding company, trade publicly at NYSE:PGR.

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To view the complete release, click the attachment below.

[Progressive May 2015 Complete Earnings Release](#)

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