



Progressive Reports January 2016 Results

February 17, 2016



MAYFIELD VILLAGE, OHIO - February 17, 2016 -- The Progressive Corporation (NYSE:PGR) today reported the following results for January 2016:

(millions, except per share amounts and ratios; unaudited)	January 2016	January 2015	Change
Net premiums written	\$2,025.8	\$1,773.6	14 %
Net premiums earned	\$2,001.1	\$1,770.0	13 %
Net income available to Progressive	\$ 100.8	\$ 89.4	13 %
Per share	\$ 0.17	\$ 0.15	14 %
Total pretax net realized gains (losses) on securities (including net impairment losses)	\$ (6.2)	\$ (7.2)	(14)%
Combined ratio	93.1	93.1	0 pts.
Average diluted equivalent shares	586.5	591.4	(1) %

We acquired a controlling interest in ARX Holding Corp. (ARX), parent company of American Strategic Insurance and other subsidiaries (ASI), on April 1, 2015. Beginning in April 2015, our companywide results include the results of ARX and its subsidiaries, which are included in the "Property business" throughout the release. Periods prior to April 1, 2015, do not include ARX's results.

(thousands; unaudited)	January 2016	January 2015	Change
Policies in Force			
Vehicle businesses:			
Agency - auto	4,758.5	4,726.9	1 %
Direct - auto	4,987.8	4,551.4	10 %
Total personal auto	9,746.3	9,278.3	5 %
Total special lines	4,105.6	4,027.1	2 %
Total Personal Lines	13,851.9	13,305.4	4 %
Total Commercial Lines	560.3	515.8	9 %
Property business	1,076.0	--	NM

NM = Not meaningful; Property business written by Progressive prior to April 2015 was negligible.

About Progressive

The Progressive Group of Insurance Companies makes it easy to understand, buy and use [auto insurance](#). Progressive offers [choices](#) so consumers can reach us whenever, wherever and however it's most convenient-online at <http://www.progressive.com>, by phone at 1-800-PROGRESSIVE, on a mobile device or in-person with a local agent.

Progressive provides insurance for personal and commercial autos and trucks, motorcycles, boats, recreational vehicles, and homes. Home insurance is underwritten by select carriers, including our majority-owned subsidiary, American Strategic Insurance (ASI).

Progressive is the fourth largest auto insurer in the country; a leading seller of [motorcycle](#) and [commercial auto insurance](#); and through ASI, one of the top 20 homeowners carriers. Progressive also offers [car insurance online](#) in Australia at <http://www.progressiveonline.com.au>.

Founded in 1937, Progressive continues its long history of offering shopping tools and services that save customers time and money, like [Name Your Price®](#), [Snapshot®](#) and [Service Centers](#).

The Common Shares of The Progressive Corporation, the Mayfield Village, Ohio-based holding company, trade publicly at NYSE:PGR.

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To view the complete release, click the attachment below.

[Progressive January 2016 Complete Earnings Release](#)

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