
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) May 15, 2019 (May 10, 2019)

THE PROGRESSIVE CORPORATION
(Exact name of registrant as specified in its charter)

Ohio
(State or other jurisdiction of
incorporation)

1-9518
(Commission File Number)

34-0963169
(IRS Employer
Identification No.)

6300 Wilson Mills Road, Mayfield Village, Ohio
(Address of principal executive offices)

44143
(Zip Code)

Registrant's telephone number, including area code (440) 461-5000

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|----------------------------|--------------------------|--|
| Common Stock | PGR | New York Stock Exchange |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 5.07 Submission of Matters to a Vote of Security Holders.

(a) At the Annual Meeting of Shareholders held on May 10, 2019, 478,922,317 common shares were represented in person or by proxy.

(b) Proposal One - At the meeting, shareholders elected each of the twelve directors named below. The votes cast with respect to each director were as follows:

| Director | Term Expires | For | Against | Abstain | Broker Non-Votes |
|---------------------------|--------------|-------------|------------|-----------|------------------|
| Philip Bleser | 2020 | 438,092,551 | 2,837,552 | 346,508 | 37,645,706 |
| Stuart B. Burgdoerfer | 2020 | 437,061,760 | 3,858,834 | 356,017 | 37,645,706 |
| Pamela J. Craig | 2020 | 438,183,726 | 2,767,982 | 324,903 | 37,645,706 |
| Charles A. Davis | 2020 | 433,354,650 | 7,575,716 | 346,245 | 37,645,706 |
| Roger N. Farah | 2020 | 424,429,417 | 16,489,112 | 358,082 | 37,645,706 |
| Lawton W. Fitt | 2020 | 415,781,393 | 18,799,722 | 6,695,496 | 37,645,706 |
| Susan Patricia Griffith | 2020 | 437,464,353 | 3,532,911 | 279,347 | 37,645,706 |
| Jeffrey D. Kelly | 2020 | 437,787,932 | 3,127,481 | 361,198 | 37,645,706 |
| Patrick H. Nettles, Ph.D. | 2020 | 415,968,263 | 24,921,499 | 386,849 | 37,645,706 |
| Barbara R. Snyder | 2020 | 438,061,695 | 2,904,826 | 310,090 | 37,645,706 |
| Jan E. Tighe | 2020 | 438,177,468 | 2,756,357 | 342,786 | 37,645,706 |
| Kahina Van Dyke | 2020 | 438,091,852 | 2,828,154 | 356,605 | 37,645,706 |

Also at the Annual Meeting, shareholders took the following actions:

- Proposal Two - Cast an advisory vote approving our executive compensation program. This proposal received 413,828,870 affirmative votes and 23,267,249 negative votes. There were 4,180,492 abstentions and 37,645,706 broker non-votes with respect to this proposal.
- Proposal Three - Ratified the appointment of PricewaterhouseCoopers LLP as The Progressive Corporation's independent registered public accounting firm for 2019. This proposal received 460,266,080 affirmative votes and 18,301,193 negative votes. There were 355,044 abstentions and no broker non-votes with respect to this proposal.

Item 7.01 Regulation FD Disclosure.

On May 15, 2019, The Progressive Corporation issued a news release containing:

- financial results for the Company and its consolidated subsidiaries for the month of, and year-to-date period ended, April 2019.
- an announcement of the Board of Directors' declaration of the Company's quarterly common share dividend in the amount of ten cents (\$0.10) per share, payable on July 15, 2019 to shareholders of record on July 5, 2019; and
- the announcement that the Board of Directors renewed the Company's authorization to repurchase up to 25 million of the Company's common shares.

A copy of the news release is attached hereto as Exhibit 99.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

See exhibit index on page 4.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 15, 2019

THE PROGRESSIVE CORPORATION

By: /s/ Mariann Wojtkun Marshall

Name: Mariann Wojtkun Marshall

Title: Vice President and Chief Accounting Officer

EXHIBIT INDEX

| <u>Exhibit No. Under Reg. S-K Item 601</u> | <u>Form 8-K Exhibit No.</u> | <u>Description</u> |
|--|---------------------------------|--|
| 99 | 99 | <u>News release dated May 15, 2019, containing financial results of The Progressive Corporation and its consolidated subsidiaries for the month of, and year-to-date period ended, April 2019.</u> |

The Progressive Corporation
6300 Wilson Mills Road
Mayfield Village, Ohio 44143
<http://www.progressive.com>

Company Contact:
Julia Homack
(440) 395-2164

PROGRESSIVE ANNOUNCES QUARTERLY COMMON SHARE DIVIDEND, SHARE REPURCHASE AUTHORIZATION, AND APRIL RESULTS

MAYFIELD VILLAGE, OHIO -- May 15, 2019 -- On May 10, 2019, the Board of Directors of The Progressive Corporation (NYSE:PGR) declared a \$0.10 per common share dividend, payable July 15, 2019, to shareholders of record at the close of business on July 5, 2019 (ex-dividend date of July 3, 2019). The Board also renewed the Company's authorization to repurchase up to 25 million of its common shares. This authorization, which does not have an expiration date, replaced the prior authorization, which was terminated.

The Company today reported the following results for April 2019:

| (millions, except per share amounts and ratios; unaudited) | April 2019 | April 2018 | Change |
|--|---------------|---------------|------------|
| Net premiums written | \$ 3,669.8 | \$ 3,226.9 | 14% |
| Net premiums earned | \$ 3,348.3 | \$ 2,882.9 | 16% |
| Net income attributable to Progressive | \$ 487.8 | \$ 260.6 | 87% |
| Per share available to common shareholders | \$ 0.83 | \$ 0.44 | 88% |
| Total pretax net realized gains (losses) on securities | \$ 131.6 | \$ (6.6) | NM |
| Combined ratio | 87.4 | 89.9 | (2.5) pts. |
| Average diluted equivalent common shares | 586.7 | 585.8 | 0% |

NM = Not Meaningful

| (thousands; unaudited) | April 2019 | April 2018 | Change |
|--------------------------|---------------|---------------|--------|
| Policies in Force | | | |
| Agency – auto | 6,687.2 | 6,014.3 | 11 % |
| Direct – auto | 7,427.8 | 6,506.7 | 14 % |
| Total personal auto | 14,115.0 | 12,521.0 | 13 % |
| Total special lines | 4,444.2 | 4,318.5 | 3 % |
| Total Personal Lines | 18,559.2 | 16,839.5 | 10 % |
| Total Commercial Lines | 721.7 | 667.4 | 8 % |
| Property business | 2,024.8 | 1,688.6 | 20 % |

Progressive offers personal and commercial insurance throughout the United States. Our Personal Lines business writes insurance for personal autos and special lines products. Our Commercial Lines business writes primary liability, physical damage, and other auto-related insurance for autos and trucks owned and/or operated predominantly by small businesses. Our Property business writes residential property insurance for homeowners, other property owners, and renters.

See the "Comprehensive Income Statements" and "Supplemental Information" for further month and year-to-date information and the "Monthly Commentary" at the end of this release for additional discussion.

THE PROGRESSIVE CORPORATION AND SUBSIDIARIES
COMPREHENSIVE INCOME STATEMENT

April 2019
(millions)
(unaudited)

| | Current Month | Comments on Monthly Results ¹ |
|--|------------------|--|
| Net premiums written | \$ 3,669.8 | |
| Revenues: | | |
| Net premiums earned | \$ 3,348.3 | |
| Investment income | 80.9 | |
| Net realized gains (losses) on securities: | | |
| Net realized gains (losses) on security sales | 22.8 | |
| Net holding period gains (losses) on securities | 108.8 | |
| Net impairment losses recognized in earnings | 0 | |
| Total net realized gains (losses) on securities | 131.6 | |
| Fees and other revenues | 50.8 | |
| Service revenues | 18.2 | |
| Total revenues | 3,629.8 | |
| Expenses: | | |
| Losses and loss adjustment expenses | 2,232.2 | |
| Policy acquisition costs | 280.8 | |
| Other underwriting expenses | 464.1 | |
| Investment expenses | 2.4 | |
| Service expenses | 16.1 | |
| Interest expense | 15.8 | |
| Total expenses | 3,011.4 | |
| Income before income taxes | 618.4 | |
| Provision for income taxes | 130.5 | |
| Net income | 487.9 | |
| Net (income) loss attributable to noncontrolling interest (NCI) | (0.1) | |
| Net income attributable to Progressive | 487.8 | |
| Other comprehensive income (loss) | | |
| Changes in: | | |
| Total net unrealized gains (losses) on fixed-maturity securities | (5.5) | |
| Net unrealized losses on forecasted transactions | 0 | |
| Other comprehensive income (loss) | (5.5) | |
| Other comprehensive (income) loss attributable to NCI | 0.2 | |
| Total comprehensive income attributable to Progressive | \$ 482.5 | |

¹ See the Monthly Commentary at the end of this release. For a description of our financial reporting and accounting policies, see Note 1 to our 2018 audited consolidated financial statements included in our 2018 Shareholders' Report, which can be found at www.progressive.com/annualreport.

THE PROGRESSIVE CORPORATION AND SUBSIDIARIES
COMPREHENSIVE INCOME STATEMENTS

April 2019
(millions)
(unaudited)

| | Year-to-Date | | % Change |
|--|--------------|-------------|----------|
| | 2019 | 2018 | |
| Net premiums written | \$ 12,909.7 | \$ 11,195.7 | 15 |
| Revenues: | | | |
| Net premiums earned | \$ 11,808.1 | \$ 10,056.9 | 17 |
| Investment income | 333.8 | 224.0 | 49 |
| Net realized gains (losses) on securities: | | | |
| Net realized gains (losses) on security sales | 68.9 | 107.0 | (36) |
| Net holding period gains (losses) on securities | 501.5 | (161.8) | (410) |
| Net impairment losses recognized in earnings | (24.3) | 0 | NM |
| Total net realized gains (losses) on securities | 546.1 | (54.8) | NM |
| Fees and other revenues | 181.0 | 148.0 | 22 |
| Service revenues | 60.8 | 49.4 | 23 |
| Total revenues | 12,929.8 | 10,423.5 | 24 |
| Expenses: | | | |
| Losses and loss adjustment expenses | 7,991.2 | 6,879.8 | 16 |
| Policy acquisition costs | 991.4 | 830.4 | 19 |
| Other underwriting expenses | 1,635.3 | 1,372.0 | 19 |
| Investment expenses | 8.6 | 8.8 | (2) |
| Service expenses | 54.2 | 42.1 | 29 |
| Interest expense | 63.2 | 50.6 | 25 |
| Total expenses | 10,743.9 | 9,183.7 | 17 |
| Income before income taxes | 2,185.9 | 1,239.8 | 76 |
| Provision for income taxes | 615.2 | 249.9 | 146 |
| Net income | 1,570.7 | 989.9 | 59 |
| Net (income) loss attributable to noncontrolling interest (NCI) | (4.5) | (11.3) | (60) |
| Net income attributable to Progressive | 1,566.2 | 978.6 | 60 |
| Other comprehensive income (loss) | | | |
| Changes in: | | | |
| Total net unrealized gains (losses) on fixed-maturity securities | 295.6 | (243.2) | (222) |
| Net unrealized losses on forecasted transactions | 0.2 | 0.3 | (33) |
| Other comprehensive income (loss) | 295.8 | (242.9) | (222) |
| Other comprehensive (income) loss attributable to NCI | (2.1) | 5.0 | (142) |
| Total comprehensive income attributable to Progressive | \$ 1,859.9 | \$ 740.7 | 151 |

NM = Not Meaningful

THE PROGRESSIVE CORPORATION AND SUBSIDIARIES
COMPUTATION OF NET INCOME AND COMPREHENSIVE INCOME PER SHARE
&
INVESTMENT RESULTS
April 2019
(millions – except per share amounts)
(unaudited)

The following table sets forth the computation of per share results:

| | Current Month | Year-to-Date | |
|---|------------------|-------------------|-----------------|
| | | 2019 | 2018 |
| Net income attributable to Progressive | \$ 487.8 | \$ 1,566.2 | \$ 978.6 |
| Less: Preferred share dividends | 2.2 | 8.9 | 3.4 |
| Net income available to common shareholders | <u>\$ 485.6</u> | <u>\$ 1,557.3</u> | <u>\$ 975.2</u> |
| Per common share: | | | |
| Basic | \$ 0.83 | \$ 2.67 | \$ 1.68 |
| Diluted | \$ 0.83 | \$ 2.65 | \$ 1.67 |
| Comprehensive income (loss) attributable to Progressive | \$ 482.5 | \$ 1,859.9 | \$ 740.7 |
| Less: Preferred share dividends | 2.2 | 8.9 | 3.4 |
| Comprehensive income (loss) attributable to common shareholders | <u>\$ 480.3</u> | <u>\$ 1,851.0</u> | <u>\$ 737.3</u> |
| Per common share: | | | |
| Diluted | \$ 0.82 | \$ 3.16 | \$ 1.26 |
| Average common shares outstanding - Basic | 583.5 | 583.5 | 582.0 |
| Net effect of dilutive stock-based compensation | 3.2 | 3.1 | 3.7 |
| Total average equivalent common shares - Diluted | <u>586.7</u> | <u>586.6</u> | <u>585.7</u> |

The following table sets forth the investment results for the period:

| | Current Month | Year-to-Date | |
|--|------------------|--------------|--------|
| | | 2019 | 2018 |
| Fully taxable equivalent (FTE) total return: | | | |
| Fixed-income securities | 0.3% | 2.6% | (0.5)% |
| Common stocks | 3.7% | 17.6% | (0.2)% |
| Total portfolio | 0.6% | 3.8% | (0.5)% |
| Pretax annualized investment income book yield | 3.0% | 3.1% | 2.5% |

THE PROGRESSIVE CORPORATION AND SUBSIDIARIES
SUPPLEMENTAL INFORMATION

April 2019
(\$ in millions)
(unaudited)

| Current Month | | | | | | |
|--|-------------------------|------------|------------|---------------------------|--------------------|-------------------|
| | Personal Lines Business | | | Commercial Lines Business | Property Business | Companywide Total |
| | Agency | Direct | Total | | | |
| Net Premiums Written | \$ 1,533.3 | \$ 1,508.2 | \$ 3,041.5 | \$ 486.6 | \$ 141.7 | \$ 3,669.8 |
| % Growth in NPW | 12% | 15% | 13% | 14% | 17% | 14% |
| Net Premiums Earned | \$ 1,390.0 | \$ 1,426.4 | \$ 2,816.4 | \$ 406.7 | \$ 125.2 | \$ 3,348.3 |
| % Growth in NPE | 13% | 17% | 15% | 22% | 25% | 16% |
| GAAP Ratios | | | | | | |
| Loss/LAE ratio | 65.9 | 66.9 | 66.4 | 64.2 | 81.2 ¹ | 66.7 |
| Expense ratio | 19.4 | 21.1 | 20.3 | 20.6 | 31.4 ¹ | 20.7 |
| Combined ratio | 85.3 | 88.0 | 86.7 | 84.8 | 112.6 ¹ | 87.4 |
| Actuarial Adjustments² | | | | | | |
| Reserve Decrease/(Increase) | | | | | | |
| Prior accident years | | | | | \$ | (8.3) |
| Current accident year | | | | | | (13.2) |
| Calendar year actuarial adjustment | \$ (5.9) | \$ (7.4) | \$ (13.3) | \$ 0 | \$ (8.2) | \$ (21.5) |
| Prior Accident Years Development | | | | | | |
| Favorable/(Unfavorable) | | | | | | |
| Actuarial adjustment | | | | | \$ | (8.3) |
| All other development | | | | | | (17.5) |
| Total development | | | | | \$ | (25.8) |
| Calendar year loss/LAE ratio | | | | | | 66.7 |
| Accident year loss/LAE ratio | | | | | | 65.9 |

¹ The loss/LAE ratio reflects 11.3 points from recording a reversal of the reinsurance recoverable under our aggregate stop-loss agreements, which covers certain ARX losses and a portion of the LAE associated with those losses. The expense ratio includes 4.8 points of amortization expense predominately associated with the acquisition of a controlling interest in ARX. Excluding these items, the Property business would have reported a loss/LAE ratio of 69.9, which includes 29.7 points from catastrophe losses (see Monthly Commentary for further discussion), an expense ratio of 26.6, and a combined ratio of 96.5 for April 2019.

² Represents adjustments solely based on our actuarial reviews. For our Property business, the actuarial reserving methodology includes changes to catastrophe losses, while the reviews in our vehicle businesses do not include catastrophes.

THE PROGRESSIVE CORPORATION AND SUBSIDIARIES
SUPPLEMENTAL INFORMATION

April 2019
(\$ in millions)
(unaudited)

| Year-to-Date | | | | | | |
|--|-------------------------|------------|-------------|---------------------------|--------------------|-------------------|
| | Personal Lines Business | | | Commercial Lines Business | Property Business | Companywide Total |
| | Agency | Direct | Total | | | |
| Net Premiums Written | \$ 5,299.7 | \$ 5,464.3 | \$ 10,764.0 | \$ 1,651.8 | \$ 493.9 | \$ 12,909.7 |
| % Growth in NPW | 13% | 16% | 14% | 22% | 18% | 15% |
| Net Premiums Earned | \$ 4,898.5 | \$ 5,002.7 | \$ 9,901.2 | \$ 1,419.7 | \$ 487.2 | \$ 11,808.1 |
| % Growth in NPE | 14% | 18% | 16% | 24% | 26% | 17% |
| GAAP Ratios | | | | | | |
| Loss/LAE ratio | 67.3 | 69.0 | 68.2 | 63.1 | 71.5 | 67.7 |
| Expense ratio | 19.3 | 21.1 | 20.2 | 20.8 | 30.2 ¹ | 20.7 |
| Combined ratio | 86.6 | 90.1 | 88.4 | 83.9 | 101.7 ¹ | 88.4 |
| Actuarial Adjustments² | | | | | | |
| Reserve Decrease/(Increase) | | | | | | |
| Prior accident years | | | | | | \$ (25.0) |
| Current accident year | | | | | | 0.1 |
| Calendar year actuarial adjustment | \$ (7.0) | \$ (6.4) | \$ (13.4) | \$ (0.3) | \$ (11.2) | \$ (24.9) |
| Prior Accident Years Development | | | | | | |
| Favorable/(Unfavorable) | | | | | | |
| Actuarial adjustment | | | | | | \$ (25.0) |
| All other development | | | | | | (143.4) |
| Total development | | | | | | \$ (168.4) |
| Calendar year loss/LAE ratio | | | | | | 67.7 |
| Accident year loss/LAE ratio | | | | | | 66.3 |

¹ Included in both the expense ratio and combined ratio is 4.9 points of amortization expense predominately associated with the acquisition of a controlling interest in ARX. Excluding these additional expenses, the Property business would have reported an expense ratio of 25.3 and a combined ratio of 96.8.

² Represents adjustments solely based on our actuarial reviews. For our Property business, the actuarial reserving methodology includes changes to catastrophe losses, while the reviews in our vehicle businesses do not include catastrophes.

THE PROGRESSIVE CORPORATION AND SUBSIDIARIES
BALANCE SHEET AND OTHER INFORMATION
(millions - except per share amounts)
(unaudited)

April 2019

| CONDENSED GAAP BALANCE SHEET: | |
|--|--------------------|
| Investments, at fair value: | |
| Available-for-sale securities: | |
| Fixed maturities ¹ (amortized cost: \$29,234.6) | \$ 29,477.1 |
| Short-term investments (amortized cost: \$1,295.7) | 1,295.7 |
| Total available-for-sale securities | <u>30,772.8</u> |
| Equity securities: | |
| Nonredeemable preferred stocks (cost: \$1,053.0) | 1,123.4 |
| Common equities (cost: \$1,195.2) | 3,122.1 |
| Total equity securities | <u>4,245.5</u> |
| Total investments ² | <u>35,018.3</u> |
| Net premiums receivable | 7,295.2 |
| Reinsurance recoverables (including \$2,709.8 on unpaid loss and LAE reserves) | 2,843.3 |
| Deferred acquisition costs | 1,034.4 |
| Goodwill and intangible assets | 723.4 |
| Other assets | 2,688.2 |
| Total assets | <u>\$ 49,602.8</u> |
| Unearned premiums | \$ 11,878.7 |
| Loss and loss adjustment expense reserves | 16,001.8 |
| Other liabilities ² | 4,491.7 |
| Debt | 4,405.6 |
| Total liabilities | <u>36,777.8</u> |
| Redeemable noncontrolling interest (NCI) | 221.2 |
| Shareholders' equity | 12,603.8 |
| Total liabilities, NCI, and shareholders' equity | <u>\$ 49,602.8</u> |

| | |
|---|----------|
| Common shares outstanding | 584.0 |
| Common shares repurchased - April | 0 |
| Average cost per common share | \$ 0 |
| Book value per common share | \$ 20.74 |
| Trailing 12-month return on average common shareholders' equity | |
| Net income attributable to Progressive | 28.8% |
| Comprehensive income attributable to Progressive | 32.8% |
| Net unrealized pretax gains (losses) on fixed-maturity securities | \$ 240.0 |
| Increase (decrease) from March 2019 | \$ (6.9) |
| Increase (decrease) from December 2018 | \$ 374.2 |
| Debt-to-total capital ratio ³ | 25.9% |
| Fixed-income portfolio duration | 2.8 |
| Weighted average credit quality | AA- |

¹ As of April 30, 2019, we held certain hybrid securities and recognized a change in fair value of \$2.5 million as a realized gain during the period we held these securities.

² At April 30, 2019, we had \$80.1 million of net unsettled security transactions classified in "other liabilities."

³ Ratio reflects debt as a percent of debt plus shareholders' equity; redeemable noncontrolling interest is not part of this calculation.

Monthly Commentary

- During April, we incurred \$106.7 million, or 3.2 loss ratio points, of catastrophe losses, compared to \$51.3 million, or 1.8 loss ratio points, last year. Our vehicle businesses incurred \$49.9 million of the catastrophe losses and \$56.8 million were from our Property business (45.4 points on our Property business combined ratio, which includes 15.7 points attributable to the reversal of a portion of our reinsurance recoverables under our aggregate stop-loss agreements). Wind and thunderstorms in Texas accounted for approximately 60% of our total catastrophe losses during the month. Our year-to-date total catastrophe losses were \$178.6 million, or 1.5 points, compared to \$100.6 million, or 1.0 points, last year.

Events

We plan to release May results on Wednesday, June 12, 2019, before the market opens.

About Progressive

The Progressive Group of Insurance Companies makes it easy to understand, buy and use auto insurance. Progressive offers choices so consumers can reach us whenever, wherever and however it's most convenient - online at progressive.com, by phone at 1-800-PROGRESSIVE, on a mobile device or in-person with a local agent.

Progressive provides insurance for personal and commercial autos and trucks, motorcycles, boats, recreational vehicles, and homes. Home insurance is underwritten by select carriers, including American Strategic Insurance Corp. and subsidiaries (ASI), our majority owned subsidiaries.

Progressive is the third largest auto insurer in the country; a leading seller of motorcycle and commercial auto insurance; and through ASI, one of the top 15 homeowners insurance carriers.

Founded in 1937, Progressive continues its long history of offering shopping tools and services that save customers time and money, like Name Your Price[®], Snapshot[®], and HomeQuote Explorer[®].

The Common Shares of The Progressive Corporation, the Mayfield Village, Ohio-based holding company, trade publicly at NYSE:PGR.

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995: Investors are cautioned that certain statements in this report not based upon historical fact are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. These statements often use words such as “estimate,” “expect,” “intend,” “plan,” “believe,” and other words and terms of similar meaning, or are tied to future periods, in connection with a discussion of future operating or financial performance. Forward-looking statements are based on current expectations and projections about future events, and are subject to certain risks, assumptions and uncertainties that could cause actual events and results to differ materially from those discussed herein. These risks and uncertainties include, without limitation, uncertainties related to estimates, assumptions, and projections generally; inflation and changes in general economic conditions (including changes in interest rates and financial markets); the possible failure of one or more governmental, corporate, or other entities to make scheduled debt payments or satisfy other obligations; our ability to access capital markets and financing arrangements when needed to support growth or other capital needs, and the favorable evaluations by credit and other rating agencies on which this access depends; the potential or actual downgrading by one or more rating agencies of our securities or governmental, corporate, or other securities we hold; the financial condition of, and other issues relating to the strength of and liquidity available to, issuers of securities held in our investment portfolios and other companies with which we have ongoing business relationships, including reinsurers and other counterparties to certain financial transactions or under certain government programs; the accuracy and adequacy of our pricing, loss reserving, and claims methodologies; the competitiveness of our pricing and the effectiveness of our initiatives to attract and retain more customers, including our efforts to enter into new business areas with which we have less experience; initiatives by competitors and the effectiveness of our response; our ability to obtain regulatory approval for the introduction of products to new jurisdictions, for requested rate changes and the timing thereof and for any proposed acquisitions; the effectiveness of our brand strategy and advertising campaigns relative to those of competitors; legislative and regulatory developments at the state and federal levels, including, but not limited to, matters relating to vehicle and homeowners insurance, health care reform and tax law changes; the outcome of disputes relating to intellectual property rights; the outcome of litigation or governmental investigations that may be pending or filed against us; severe weather conditions and other catastrophe events, and our ability to respond to changes in catastrophe loss trends; the effectiveness of our reinsurance programs; changes in vehicle usage and driving patterns, which may be influenced by oil and gas prices, changes in residential occupancy patterns, and the effects of the emerging “sharing economy”; advancements in vehicle or home technology or safety features, such as accident and loss prevention technologies or the development of autonomous or partially autonomous vehicles; our ability to accurately recognize and appropriately respond in a timely manner to changes in loss frequency and severity trends; technological advances; acts of war and terrorist activities; our ability to maintain the uninterrupted operation of our facilities, systems (including information technology systems), and business functions, and safeguard personal and sensitive information in our possession, whether from cyber attacks, other technology events or other means; our continued access to and functionality of third-party systems that are critical to our business; our ability to maintain adequate staffing levels, and the sources from which we obtain talent; our continued ability to access cash accounts and/or convert securities into cash on favorable terms when we desire to do so; restrictions on our subsidiaries’ ability to pay dividends to The Progressive Corporation; possible impairment of our goodwill or intangible assets if future results do not adequately support either, or both, of these items; court decisions, new theories of insurer liability or interpretations of insurance policy provisions and other trends in litigation; changes in health care and auto and property repair costs; and other matters described from time to time in our releases and publications, and in our periodic reports and other documents filed with the United States Securities and Exchange Commission. In addition, investors should be aware that generally accepted accounting principles prescribe when a company may reserve for particular risks, including litigation exposures. Accordingly, results for a given reporting period could be significantly affected if and when a reserve is established for one or more contingencies. Also, our regular reserve reviews may result in adjustments of varying magnitude as additional information regarding claims activity becomes known. Reported results, therefore, may be volatile in certain accounting periods.